



Customer Information			
Customer Legal Name:	Public Development Authority, Fort Worden	Order #:	201311-13004
Type of entity:	A Washington Public Corporation	Issue Date:	November 27, 2013
Property Name:	Fort Worden	Expiration Date:	December 23, 2013
Property Address:	200 Battery Way Port Townsend, WA 98368	Property Contact/Title:	Dave Robison/Executive Director
Telephone #:	360-344-4400	E-Mail address:	drobison@fwpda.org
Billing Address:	200 Battery Way Port Townsend, WA 98368	Billing Contact/Title:	Dave Robison/Executive Director
		Telephone #:	360-643-1770
		E-Mail address:	drobison@fwpda.org

Company Information			
Company:	PAR Springer-Miller Systems, Inc.	Sales Manager:	Michelle Young
Company Address:	782 Mountain Road, P.O. Box 1547 Stowe, VT 05672-1547	E-mail Address:	Michelle_Young@springermiller.com

Section I – Subscription			
Description	Subscription Limit		
ATRIO™ Guest Experience Management	116	Rooms	\$6.00/Room/Month
ATRIO™ Guest Experience Management (Meeting Rooms)	17	Rooms	No Charge
ATRIO On-line Booking Module – Lodging	116	Rooms	Waived
Credit Card Interface (Shift 4)	1	Copy	included
ATRIO Advantage SM (refer to Note 1 below)	3	Years	\$3,600.00
Total Subscription Fees for an Initial Term of three (3) years			\$28,656.00

Section II – Third Party Software and/or Hardware			
Description	Quantity		
Cloud Activation Fee	3	Instances	\$7,500.00

Section III – Implementation Services			
Description	Quantity		
Installation, Configuration, Training and Go-Live Services	7	Days	\$7,000.00

Fees	
Total Fees:	\$43,156.00
Less ATRIO Advantage Fee Discount:	-\$3,600.00
Less Cloud Activation Fee Discount:	-\$5,000.00
Less Implementation Service Fee Discount:	-\$2,000.00
Grand Total:	US\$32,556.00

Payment Terms	
\$6,963.00	Due upon execution of Agreement (represents 65% of one-time fees and first quarter of Subscription Fees)
\$2,625.00	Due within thirty (30) days of commencement of the Service (remainder of one-time fees)
\$2,088.00	Due and payable prior to the commencement of each of the subsequent 3- month periods during the Initial Term.

Customer Authorized Initials: _____



Note 1 – ATRIO Advantage includes the following:

Administrative Support

AD/ADFS Support

ATRIO Connect Server:

- Windows Server 2012 (2 virtual machines)
- MS Office
- Virus Software
- Keyboard)
- Mouse
- Power Strip
- Network and power cables

External Backup Drive

Battery Backup

Customer acknowledges and agrees that the ATRIO Connect Server and Battery Backup are being provided on a loaner basis during the term of the Agreement in consideration of the ATRIO Advantage Service fees. Upon expiration or termination of the Agreement for any reason, Customer shall promptly return all such hardware to Company. In the event that Company does not receive such hardware within thirty (30) days of the expiration or termination, as applicable, Customer shall pay to Company fees in the amount of US\$5,000.00. All shipping fees related to the ATRIO Connect Server and Battery Backup shall be the responsibility of Customer.

The Service and other items contained in this Sales Order is provided under the terms and conditions set forth in the Subscription Agreement (“Agreement”) located at <http://www.partechn.com/hotel/services/atrio-subscription-agreement/>. The Agreement is incorporated herein by reference. In the event of any conflict between any terms and conditions contained in Sales Order and those contained in the Agreement, this Sales Order shall prevail.

Company agrees to work with Customer’s meeting planner vendor, CVent, to determine the feasibility of Company and CVent writing an interface between ATRIO and CVent and, pending discussions with CVent, Company estimates completion of the interface by the end of Q1 2014.

Public Development Authority, Fort Worden

PAR Springer-Miller Systems, Inc.

By: _____

By: _____

Printed Name: _____

Printed Name: _____

Title: _____

Title: _____

Date: _____

Date: _____

Customer Authorized Initials: _____